## Worksheet for adjusting Morningstar ${ }^{\text {in }}{ }^{\text {Nㅔ }}$ c returns

The date provided in this sheet is sample data only．Clear this data but not the formulas in＂I analysis．To use this sheet to convert annual rates of return provided by Morningstar ${ }^{\text {mM }}$ ，enter th $\epsilon$ $\mathbf{E}, \mathbf{F}, \mathbf{G}$ ，or H．Instead，enter the unadjusted return in Columns W，X，Y，and Z．Enter the Front E and Length of Decline in deferred sales charge in＂S＂．The decline is assumed to be linear．You m

| Fund Name | Obj | Rtg | 3 Mth Total Return | 1 Yr <br> Adj Total Return | 3 Yr <br> Adj Total Return | 5 Yr <br> Adj Total <br> Return | 10 Yr <br> Adj Total <br> Return | Beta |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sample Fund Name | AG | \＃N／A | －1．05\％ | 81．76\％ | 27．12\％ | 0．00\％ | －0－ | 1.56 |
| Sample Fund Name | G | ＊＊＊＊＊ | 5．52\％ | 73．91\％ | －0－ | 0．00\％ | －0－ | 1.33 |
| Sample Fund Name | G | ＊＊＊ | －0．61\％ | 73．01\％ | 29．17\％ | 0．00\％ | －0－ | 1.22 |
| Sample Fund Name | AG | ＊＊＊＊＊ | 3．04\％ | 72．58\％ | －0－ | 0．00\％ | －0－ | 1.33 |
| Sample Fund Name | AG | ＊＊＊＊＊ | 2．86\％ | 63．89\％ | 26．87\％ | 0．00\％ | －0－ | 1.03 |
| Sample Fund Name | G | ＊＊＊ | 4．86\％ | 55．31\％ | 37．97\％ | 26．58\％ | －0－ | 0.84 |
| Sample Fund Name | G | ＊＊＊＊＊ | 12．99\％ | 44．41\％ | 25．99\％ | 18．37\％ | －0－ | 1.27 |
| Sample Fund Name | GI | ＊＊＊＊ | 4．05\％ | 43．80\％ | 39．14\％ | 19．81\％ | －0－ | 1.28 |
| Sample Fund Name | I | ＊＊＊＊＊ | 3．07\％ | 37．61\％ | 42．53\％ | 27．87\％ | －0－ | 1.08 |
| Sample Fund Name | AG | ＊＊＊＊＊ | 2．85\％ | 35．32\％ | 20．47\％ | 0．00\％ | －0－ | 1.33 |
| Sample Fund Name | El | ＊＊＊＊ | 4．75\％ | 33．71\％ | 28．52\％ | 21．31\％ | －0－ | 0.54 |
| Sample Fund Name | GI | ＊＊＊＊ | 9．14\％ | 33．21\％ | 40．71\％ | 28．45\％ | －0－ | 1.58 |
| Sample Fund Name | WF | ＊＊＊＊＊ | 32．17\％ | 32．20\％ | 28．31\％ | 21．82\％ | 18．85\％ | 0.44 |
| Sample Fund Name | SC | ＊＊＊＊＊ | 6．47\％ | 30．44\％ | 25．56\％ | 18．66\％ | 18．24\％ | 1.33 |
| Sample Fund Name | AG | ＊＊＊＊＊ | 6．64\％ | 29．53\％ | 29．77\％ | 0．00\％ | －0－ |  |
| Sample Fund Name | SF | ＊＊＊＊＊ | 2．82\％ | 29．30\％ | 23．19\％ | 18．35\％ | 17．94\％ | 1.25 |
| Sample Fund Name | WP | ＊＊＊＊＊ | 15．71\％ | 26．76\％ | 41．33\％ | 30．09\％ | 23．50\％ | 0.29 |
| Sample Fund Name | GI | ＊＊＊＊＊ | 4．56\％ | 26．42\％ | 38．91\％ | 0．00\％ | －0－ | 0.95 |
| Sample Fund Name | G | ＊＊＊ | 9．42\％ | 26．22\％ | 33．79\％ | 25．97\％ | －0－ | 0.86 |
| Sample Fund Name | G | ＊＊＊＊＊ | 5．68\％ | 25．57\％ | 32．36\％ | 22．81\％ | －0－ | 0.59 |
| Sample Fund Name | SC | ＊＊＊ | 3．48\％ | 25．54\％ | 20．18\％ | 14．58\％ | 15．51\％ | 1.11 |
| Sample Fund Name | AG | ＊＊＊＊ | 8．10\％ | 23．30\％ | 27．27\％ | 20．84\％ | －0－ | 1.06 |
| Sample Fund Name | SC | ＊＊＊＊＊ | 0．30\％ | 22．82\％ | 20．11\％ | 14．36\％ | 4．41\％ | 0.27 |
| Sample Fund Name | SF | ＊＊＊＊＊ | 11．69\％ | 22．75\％ | 30．29\％ | 18．28\％ | 17．91\％ | 1.30 |
| Sample Fund Name | G | ＊＊＊＊＊ | 2．59\％ | 22．32\％ | －0－ | 0．00\％ | －0－ | 0.85 |
| Sample Fund Name | WF | ＊＊＊＊＊ | 19．23\％ | 22．13\％ | 30．88\％ | 22．25\％ | 20．43\％ | 0.65 |
| Sample Fund Name | SC | ＊＊＊＊＊ | 9．77\％ | 21．40\％ | 25．52\％ | 15．25\％ | 14．27\％ | 0.95 |
| Sample Fund Name | G | ＊＊＊＊＊ | 2．15\％ | 18．40\％ | 33．74\％ | 22．13\％ | －0－ | 1.06 |
| Sample Fund Name | SC | ＊＊＊＊＊ | 7．79\％ | 17．89\％ | 22．23\％ | 17．66\％ | 16．37\％ | 0.73 |
| Sample Fund Name | S | ＊＊＊＊＊ | －3．20\％ | 16．81\％ | 43．71\％ | 22．74\％ | －0－ | 1.00 |
| Sample Fund Name | ST | ＊＊＊ | 17．95\％ | 16．51\％ | 24．97\％ | 24．47\％ | 17．93\％ | 1.42 |
| Sample Fund Name | SC | ＊＊＊＊＊ | 9．22\％ | 15．02\％ | 19．43\％ | 17．74\％ | 16．76\％ | 0.85 |
| Sample Fund Name | WF | ＊＊＊＊＊ | 39．73\％ | 14．65\％ | 27．72\％ | 23．26\％ | 18．86\％ | 0.29 |
| Sample Fund Name | WF | \＃N／A | 34．91\％ | 14．49\％ | 25．33\％ | 25．29\％ | 18．23\％ |  |
| Sample Fund Name | WF | \＃N／A | 34．73\％ | 12．94\％ | 30．03\％ | 26．11\％ | 18．34\％ |  |
| Sample Fund Name | G | ＊＊＊＊ | 15．95\％ | 10．16\％ | 31．66\％ | 15．63\％ | －0－ | 1.12 |

 charges were assumed to approach -0- in 5 years, with equal steps towards that number. This assumption can be changed in the formula in Column "R." Paying shareware fee also you to unlock this document (include e-mail acct)
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E, F, G, and H" and use the data provided for the funds you wish to $\geq 3$ month return in Column "D". Do not enter returns in Columns nd Load in "Q", Redemption Fees in "R", Deferred Sales charge in "T" ay also enter other portfolio information in the appropriate columns.

| Mnstar Risk | $\begin{aligned} & \mathrm{Std} \\ & \mathrm{Dev} \end{aligned}$ | P/E | P/B | Net Assets | Median CAP | Min Open | Front <br> Load | Redem Fee | Defrd Period | $\begin{aligned} & \text { Defrd } \\ & \text { Sales } \end{aligned}$ | 12b-1 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1.14 | 5.75 | 20.64 | 3.32 | 251.00 | 904.48 | Closed | -0- | -0- | - | -0- | -0- |
| 1.51 | 6.17 | 33.91 | 6.05 | 235.00 | 646.55 | Closed | -0- | -0- | 5 Yr | 4.00\% | 1.00\% |
| 1.42 | 5.46 | 28.02 | 4.77 | 542.00 | 367.84 | \$500 | 5.50\% | -0- | - | -0- | 0.25\% |
| 1.42 | 5.72 | 35.13 | 6.82 | 654.00 | 755.25 | Closed | 5.50\% | -0- | - | -0- | 0.25\% |
| 0.66 | 3.54 | 27.78 | 4.24 | 6510.00 | 2697.51 | \$2,500 | 3.00\% | -0- | - | -0- | -0- |
| 1.35 | 5.68 | 44.61 | 2.07 | 1234.00 | 610.54 | \$1,000 | -0- | -0- | - | -0- | 1.00\% |
| 1.21 | 4.92 | 26.30 | 5.41 | 651.00 | 1740.94 | \$500 | 5.50\% | -0- | - | -0- | 0.30\% |
| 1.32 | 5.30 | 35.73 | 7.52 | 365.00 | 1177.18 | \$250 | -0- | -0- | - | -0- | 0.75\% |
| 1.03 | 4.11 | 26.22 | 5.12 | 254.00 | 1134.35 | \$1,000 | -0- | -0- |  | -0- | -0- |
| 1.43 | 5.72 | 35.13 | 6.82 | 894.00 | 755.25 | Closed | -0- | -0- | 5 Yr | 1.00\% | 1.00\% |
| 0.38 | 2.50 | 22.69 | 2.79 | 654.00 | 661.82 | \$1,000 | -0- | -0- | - | -0- | -0- |
| 1.87 | 6.45 | 38.76 | 8.80 | 5462.00 | 3417.08 | \$1,000 | -0- | -0- | - | -0- | -0- |
| 0.66 | 4.08 | 24.86 | 3.43 | 289.00 | 2605.12 | \$1,000 | 6.50\% | -0- | - | -0- | -0- |
| 1.53 | 6.55 | 33.11 | 5.12 | 456.00 | 578.04 | \$1,000 | -0- | -0- | - | -0- | -0- |
|  |  | 34.55 | 5.60 | 986.00 | 304.07 | \$1,000 | -0- | -0- | - | -0- | 0.25\% |
| 0.95 | 5.30 | 11.52 | 1.02 | 365.00 | 177.89 | \$2,500 | 3.00\% | 0.75\% | - | -0- | -0- |
| 1.02 | 5.31 | 33.00 | 4.44 | 1054.00 | 4730.46 | \$1,000 | -0- | -0- | 5 Yr | 5.00\% | 1.00\% |
| 0.89 | 3.59 | 23.71 | 2.75 | 896.00 | 1732.10 | \$1,000 | 5.75\% | -0- | - | -0- | 0.25\% |
| 0.63 | 2.98 | 22.17 | 3.01 | 5687.00 | 5272.42 | \$1,000 | -0- | -0- | - | -0- | 0.25\% |
| 0.88 | 3.58 | 30.42 | 2.98 | 86.00 | 2131.30 | \$1,000 | 5.50\% | -0- | - | -0- | 0.25\% |
| 1.30 | 4.78 | 38.63 | 7.22 | 1540.00 | 771.02 | \$500 | 5.75\% | -0- | - | -0- | 0.25\% |
| 0.78 | 3.88 | 16.96 | 4.65 | 254.00 | 2350.88 | \$250 | 4.25\% | -0- | - | -0- | 0.25\% |
| 0.15 | 1.89 | 16.09 | 1.92 | 5660.00 | 7415.75 | \$100 | 4.00\% | -0- | - | -0- | -0- |
| 1.08 | 5.58 | 15.83 | 3.31 | 810.00 | 1702.18 | \$2,500 | 3.00\% | 0.75\% | - | -0- | -0- |
| 0.70 | 3.53 | 29.12 | 5.30 | 864.00 | 1039.92 | Closed | -0- | 2.00\% | - | -0- | -0- |
| 0.75 | 4.02 | 33.56 | 6.74 | 302.00 | 1784.42 | \$3,000 | 4.50\% | -0- | - | -0- | 0.25\% |
| 0.81 | 4.14 | 33.36 | 5.77 | 300.00 | 1147.16 | \$1,000 | -0- | -0- | - | -0- | -0- |
| 0.77 | 3.90 | 16.96 | 4.65 | 654.00 | 2350.88 | \$250 | 4.25\% | -0- | - | -0- | 0.25\% |
| 0.64 | 4.21 | 15.90 | 2.10 | 254.00 | 72.21 | \$1,000 | -0- | -0- | 3 Yr | 3.00\% | 0.30\% |
| 0.86 | 4.47 | 23.95 | 3.23 | 897.00 | 379.50 | \$1,000 | 5.75\% | -0- | - | -0- | 0.25\% |
| 1.87 | 6.55 | 27.94 | 6.69 | 150.00 | 1227.46 | \$1,000 | 4.75\% | -0- | - | -0- | 0.25\% |
| 0.53 | 3.72 | 16.91 | 2.70 | 90.00 | 289.91 | \$1,000 | -0- | -0- | - | -0- | -0- |
| 0.60 | 4.15 | 32.64 | 5.47 | 568.00 | 3207.60 | \$2,500 | 3.00\% | 1.50\% | - | -0- | -0- |
|  |  | 26.02 | 4.29 | 110.40 | 3788.52 | \$1,000 | 4.00\% | 2.00\% | 3 Yr | 3.00\% | 0.25\% |
|  |  | 26.02 | 4.29 | 864.00 | 3778.52 | \$1,000 | -0- | 2.00\% | 5 Yr | 4.00\% | 1.00\% |
| 0.71 | 3.64 | 21.00 | 3.14 | 358.00 | 5511.54 | \$50 | 8.24\% | -0- | - | -0- | -0- |

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| Manage Fee | $1 \mathrm{Yr}$ |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| 0．75\％ | 81．76\％ | 27．12\％ | －0－ | －0－ |
| 0．75\％ | 81．16\％ | －0－ | －0－ | －0－ |
| 0．50\％ | 83．08\％ | 31．63\％ | －0－ | －0－ |
| 0．75\％ | 82．62\％ | －0－ | －0－ | －0－ |
| 0．25\％ | 68．96\％ | 28．16\％ | －0－ | －0－ |
| 1．00\％ | 55．31\％ | 37．97\％ | 26．58\％ | －0－ |
| 1．00\％ | 52．82\％ | 28．39\％ | 19．72\％ | －0－ |
| 0．75\％ | 43．80\％ | 39．14\％ | 19．81\％ | －0－ |
| 0．75\％ | 37．61\％ | 42．53\％ | 27．87\％ | －0－ |
| 0．75\％ | 36．69\％ | 20．71\％ | －0－ | －0－ |
| 1．00\％ | 33．71\％ | 28．52\％ | 21．31\％ | －0－ |
| 1．00\％ | 33．21\％ | 40．71\％ | 28．45\％ | －0－ |
| 1．00\％ | 41．39\％ | 31．22\％ | 23．47\％ | 19．65\％ |
| 0．50\％ | 30．44\％ | 25．56\％ | 18．66\％ | 18．24\％ |
| 0．75\％ | 29．53\％ | 29．77\％ | －0－ | －0－ |
| 0．30\％ | 34．31\％ | 24．76\％ | 19．25\％ | 18．39\％ |
| 1．00\％ | 33．43\％ | 42．77\％ | 30．35\％ | 23．50\％ |
| 0．75\％ | 34．13\％ | 41．68\％ | －0－ | －0－ |
| 0．60\％ | 26．22\％ | 33．79\％ | 25．97\％ | －0－ |
| 0．75\％ | 32．88\％ | 34．88\％ | 24．21\％ | －0－ |
| 0．75\％ | 33．20\％ | 22．58\％ | 15．95\％ | 16．20\％ |
| 0．75\％ | 28．77\％ | 29．13\％ | 21．89\％ | －0－ |
| 0．63\％ | 27．94\％ | 21．76\％ | 15．30\％ | 4．84\％ |
| 0．30\％ | 27．50\％ | 31．95\％ | 19．18\％ | 18．36\％ |
| 0．75\％ | 24．82\％ | －0－ | －0－ | －0－ |
| 0．85\％ | 27．88\％ | 32．90\％ | 23．38\％ | 20．99\％ |
| 0．75\％ | 21．40\％ | 25．52\％ | 15．25\％ | 14．27\％ |
| 0．75\％ | 23．66\％ | 35．69\％ | 23．20\％ | －0－ |
| 0．75\％ | 21．54\％ | 22．64\％ | 17．66\％ | 16．37\％ |
| 0．65\％ | 23．94\％ | 46．58\％ | 24．20\％ | －0－ |
| 0．75\％ | 22．32\％ | 27．01\％ | 25．69\％ | 18．51\％ |
| 1．50\％ | 15．02\％ | 19．43\％ | 17．74\％ | 16．76\％ |
| 0．78\％ | 20．00\％ | 29．67\％ | 24．39\％ | 19．40\％ |
| 1．00\％ | 25．54\％ | 28．34\％ | 26．83\％ | 18．95\％ |
| 1．00\％ | 20．15\％ | 32．00\％ | 26．83\％ | 18．58\％ |
| 0．17\％ | 20．05\％ | 35．49\％ | 17．64\％ | －0 |

